Phone: (306) 283-4496 Fax: (306) 283-4456

PROFESSIONAL SALES REPRESENTATIVE

Job Description

Trans-Care Rescue Ltd., located 30 km north of Saskatoon on Highway 16 in Langham, SK, is looking to hire a permanent full-time Sales Representative. We are a leading supplier of rescue equipment in Western Canada and have been serving the Fire and Rescue industry for over 40 years.

The Sales Representative is responsible for establishing and maintaining positive relationships with all customers, vendors and co-workers to ensure the profitable sale of products. For success, the Sales Representative will deliver solutions-based customer service while providing efficient, accurate order processing, shipping and delivery.

Required Qualifications

- Fluent in English (verbal, reading and writing).
- Thorough understanding of Fire Service and Emergency Services industry, equipment, products and services.
- Excellent verbal and written communication skills.
- Excellent interpersonal and customer service skills.
- Strong analytical and problem-solving skills.
- Ability to maintain client correspondence regarding product information, estimates, order status and final invoice.
- Willing to travel as required (trade shows, equipment demonstrations, etc.)
- Proficient with Gmail, Microsoft Office: MS PowerPoint, MS Word, MS Excel.
- Experience with QuickBooks would be considered an asset.

Work Conditions and Personal Suitability

Trans-Care Rescue Ltd. is a fast-paced environment. We are looking for an individual who works well under pressure, pays great attention to detail, and can meet deadlines. Excellent oral and written communication skills are a must. This person needs to have superb organization and time management skills with the ability to multi-task.

Wages are dependent upon qualifications. Benefits to commence after a 3 month probationary period.

Please submit your resume to sheila@trans-carerescue.com. Suitable candidates will be contacted for an interview and the required training.

For more information contact Sheila at (306) 283-4496.